

Pearson BTEC Level 3 National Diploma in Business (720 GLH)

Qualification Number: 601/7157/1



LEVEL	DURATION	SIZE	STUDY MODE	AWARDING BODY
Level 3	26 to 32 weeks	720 GLH (950 TQT)	Blended	Pearson

COURSE OVERVIEW

A strong core of business study, equal in size to two A Levels. You cover how organisations work, marketing, personal and business finance, events, international trade and the principles of management, then pick two specialist units that suit where you want to go next. It carries UCAS points and supports progression to university business degrees and Higher Apprenticeships.

Equal in size to two A Levels and worth **up to 112 UCAS Tariff points**. Graded Pass Pass (PP) up to Distinction* Distinction* (D*D*).

WHO THIS COURSE IS FOR

Learners who want a substantial business qualification while keeping room for another subject, and adults who want a recognised Level 3 to move into university, a Higher Apprenticeship or their first business role.

QUALIFICATION UNITS

Unit	Title	GLH	Assessment	Type
Unit 1	Exploring Business	90	Internal	Mandatory
Unit 2	Developing a Marketing Campaign	90	External (set task)	Mandatory
Unit 3	Personal and Business Finance	120	External (written exam)	Mandatory
Unit 4	Managing an Event	90	Internal	Mandatory
Unit 5	International Business	90	Internal	Mandatory
Unit 6	Principles of Management	120	External (set task)	Mandatory
Unit 8	Recruitment and Selection Process	60	Internal	Optional
Unit 12	Financial Statements for Specific Businesses	60	Internal	Optional
Unit 13	Cost and Management Accounting	60	Internal	Optional
Unit 17	Digital Marketing	60	Internal	Optional
Unit 22	Market Research	60	Internal	Optional
Unit 23	The English Legal System	60	Internal	Optional
Unit 24	Employment Law	60	Internal	Optional

You complete all 6 mandatory units plus 2 optional units chosen from the list, 8 units in total. Your tutor confirms your optional units at enrolment. Unit numbers and titles as published in the Pearson specification (Issue 15).



HOW YOU ARE ASSESSED

Most units are assessed through assignments. You get formative feedback from your tutor before final submission and grading.

This qualification has **3 externally assessed units**, set and marked by Pearson. You sit these under supervised conditions at our Manchester centre. Pearson sets the timetable: assessments generally run in January, with a resit window in June. Pearson BTEC Level 3 courses run on **fixed intakes** across the year.

Your certificate is issued by Pearson, the awarding organisation.

ENTRY REQUIREMENTS

- GCSEs including English and Maths, or equivalent Level 2 qualifications
- A Level 2 qualification in Business or a related subject (desirable)
- Good written and communication skills
- Relevant work experience and professional background considered
- Open to UK-based learners only

PROGRESSION

- Pearson BTEC Level 4 HNC or Level 5 HND in Business
- University business degrees (check entry requirements with each provider)
- Higher Apprenticeships in business
- Entry-level roles in marketing, administration, finance and HR

WHY STUDY WITH UK VERSITY

98%+

completion rate

6,500+

five-star reviews

11,000+

graduates

BAC

accredited college

- Tutors with 10+ years' experience and PGCE qualifications
- Recorded lectures, presentations, ebooks, workbooks and assignment briefs
- Formative feedback on assignments before final submission and grading
- Annual graduation ceremony in Manchester

COURSE FEE

£1,900 + VAT

£2,280 including 20% VAT (UK)

- In-house 0% plan: 3 payments of £633 or 5 payments of £380 (+ VAT)
- PayPal 0% over 3 months
- Klarna, Direct Debit via SAGE, or card

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0161 273 4745 | admin@ukversity.co.uk